WORKING WITH

#TheTitle Split Consultant

Choose the level of support that's right for you...

#Consult

By-the-hour consultancy

#Coach

Group coaching services to quick start your title split and creative deal projects

#Mentor

Bespoke one to one mentorship

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Our Services

Deals & Analysis

MOST POPULAR

Focused on the process of deal finding and analysing, and an overall view of the title splitting process. This has become our most popular product, and the place where many start. This coaching shows you how the process works, how to find and analyse the deals and introduces you to the people you need to succeed on your own. It does not walk you through your property acquisition in real time – see 'Offer to Exit' for that.

Offer-to-Exit

If you have already found a deal, then this is the place to start! James will personally walk you through the process of Title Splitting. Starting with a professional analysis and appraisal of your deal. We will look at how to avoid pitfalls and save valuable time in the process. We will look at the valuation process and introduce you to the right professionals needed for success. Plus, so much more. This product ends at the point that we have your exits identified and/or completed. Likely 6-9 months from start to finish.

#TheTitleSplitCommunity

Monthly Subscription available to graduates of Deals & Analysis. For those wanting ongoing support at an affordable price. Access to weekly deal clinics and a private facebook group.

Full Mentorship

The all-in-one package that includes all coaching products plus much more. Choose from 12 or 24 month options.

By-the-hour Consultancy

Adhoc advice and support for any of your title split or creative deal questions

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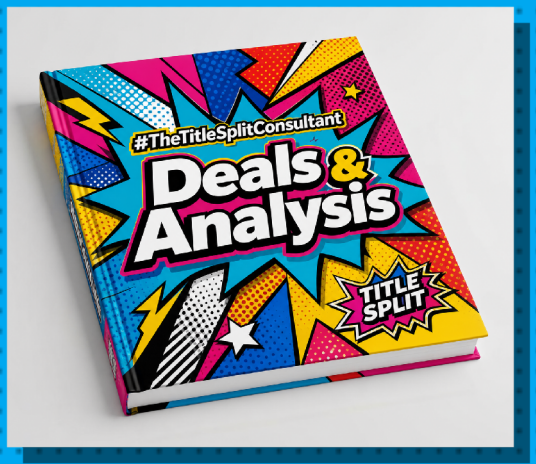
GROUP COACHING

Deals & Analysis

- → 4x 2hr sessions of live content
- → 1 FREE month of Searchland
- → #TheTitleSplitConsultant Deal Stacking spreadsheet
- → Introductions to #TheTitleSplitConsultant Power Team
- → **PLUS** 4-weeks Deal Clinic access



Coaching Topics

SMALL GROUPS

SESSION 1

Introductions & Case Study

Title Split Process Overview

Bridge Method vs Mortgage Method

SESSION 2

Company Structure

Leasehold Creation

Valuations

SESSION 3

Deal Hunting – Search Criteria – Where to look

Calculating Aggregate Value

Searchland for Direct-To-Vendor (inc. 1 month free worth £400)

SESSION 4

Due Diligence from a Distance

Deal Stacking

All sessions are recorded and available for 1 month of catch up

Plenty of Q&A time during each session

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#TheTitle Split Community

OPEN TO DEALS & ANALYSIS GRADUATES

- → 1hr weekly call – Tuesday midday
- → Private Facebook Group
- → Regular Deal Clinics with #TheTitleSplitConsultant
- → Case Studies on real deals – the good, the bad & the ugly!
- → Experts of creative investors, Solicitors and Brokers in the Private Facebook Group
- → Expert Speakers
- → Monthly Subscription – cancel anytime
- → Regular Finance Updates with Jordan Winter
- → Ask your questions to the Community Group
- → Special Discounts

Guest Speaker List!

Jay Howard	Auctions
Suzi Carter	Commercial Property
Kevin Whelan	Importance of SSAS
Richard Maguire	Capital Allowances
Olivia Boulting	Auctioneer
Sam Lawson	Purchase Lease Options
Des Taylor	Section 257 HMOs

And Many More!

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Offer-to-Exit Coaching

Helping you buy your Title Split Deal

End-to-end support to walk you through one acquisition

Bespoke 1:1 coaching from point of Offer, through to Exit on to mortgage

COACHING TOPICS

01 Deal Check

Stacking the deal. Aggregate value. DD

02 Finance

Structuring and financing the deal. Brokers & Lenders

03 Offer

Structuring the offer. Offer conditions. Timescales

04 Solicitors

Their role and needs

05 Accounting & Company Structure

Structuring your company for Freehold-Leasehold. Stamp Duty/LTT strategy and calcs

06 RICS Valuation

Revisiting your val. Choosing the valuer. Valuation memorandum. Valuation day

07 Get ready for Ownership

Checklist: Company structure, accountant insurance, solicitors, FRA, Asbestos

Celebrate the win!

08 Title Registration

Expediting Land Registry. Expediting the expedite!

09 Exit Planning

Checklist: Property condition, refurbs, rent roll, Titles, broker/lender

10 Lessons Learned & Sweep Up

Any remaining issues? What did you learn? Next Steps

PLUS! Regular catch ups and guidance through any issues

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The All-In-One Package

Helping you build a portfolio regardless of your property experience

1. Learn How to Find A Great Deal with Deals & Analysis group coaching and 1 month FREE Searchland
2. Stack your deal with #TheTitleSplitConsultant Deal Stacker
3. Get support with 1:1 mentoring on Title Splits, Creative Deal structure and Creative Finance
4. Learn with #TheTitleSplitCommunity
5. Buy your deal the right way with Offer-to-Exit Coaching

Choose from 12 or 24 months support

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Products & Prices

DEALS & ANALYSIS INC. VAT | ALL OTHERS +VAT

PRODUCT & PRICE	DESCRIPTION	LENGTH OF ENGAGEMENT	TYPE	HOW TO BOOK
Deals & Analysis **£995** INC. VAT	**Learn to source blocks yourself** The title split process 1 month free Searchland[1] What to look for 1 month free #TheTitleSplitCommunity What makes a good title split Dealstacker Power Team access	4x live 2hr coaching sessions. 4x live Deal Clinics **12+ hours of content total**	**Small Group**	www.thetitlesplitconsultant.co.uk
Offer-to-Exit **£6500*** +VAT	End-to-end support & training to walk you through one acquisition from the point of offer to exit onto mortgage	Varies by purchase **Includes 10 modules of content**	**1-to-1**	Email us at info@rightsideproperty.co.uk Or book a free chat https://bit.ly/TSC-15

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Products & Prices

ALL PRICES +VAT

PRODUCT & PRICE	DESCRIPTION	LENGTH OF ENGAGEMENT	TYPE	HOW TO BOOK
Full Mentorship 12 or 24 months **£12,000** (12m) **£16,000** (24m) +VAT	Deals & Analysis Offer-to-Exit 12/24m Mentoring[2] 1 month free Searchland[1] 12/24m WhatsApp access[2] 1 free partner place if required 12/24m #TheTitleSplitCommunity Lifetime Dealstacker updates	12 month & 24 month options	**1-to-1 (+ partner)**	Email us at info@rightsideproperty.co.uk Or book a free chat https://bit.ly/TSC-15
#TheTitleSplitCommunity Monthly subscription **£99#** pcm +VAT	Ongoing support Growing your network Checking your deals Special Discounts on 1:1s etc Adhoc questions to James & other professionals	1 month rolling subscription (cancel anytime)	**Group**	Email us at info@rightsideproperty.co.uk Or use link provided at the end of your Deals & Analysis coaching

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Products & Prices

ALL PRICES +VAT

PRODUCT & PRICE	DESCRIPTION	LENGTH OF ENGAGEMENT	TYPE	HOW TO BOOK
By-the-hour consultancy **£250** +VAT	Deal stacking Recovery of distressed title split deal Pre-acquisition/search advice Ad-hoc advice and mentoring	1 hour	**1-to-1**	https://bit.ly/TSC-any

[1] New introductions to Searchland only

* Price applies to single block/mixed use asset purchase, up to £2m. Contact us for pricing where purchase price is above £2m, or for Share Purchase.

[2] Fair use policy applies

Founder members price

#TheTitleSplitConsultant

info@rightsideproperty.co.uk

BOOK A FREE CHAT

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